

# Relentlessly committed to protect and grow your savings

Granate: A bunch of tools

**BCI Global Conference** 

May 2024

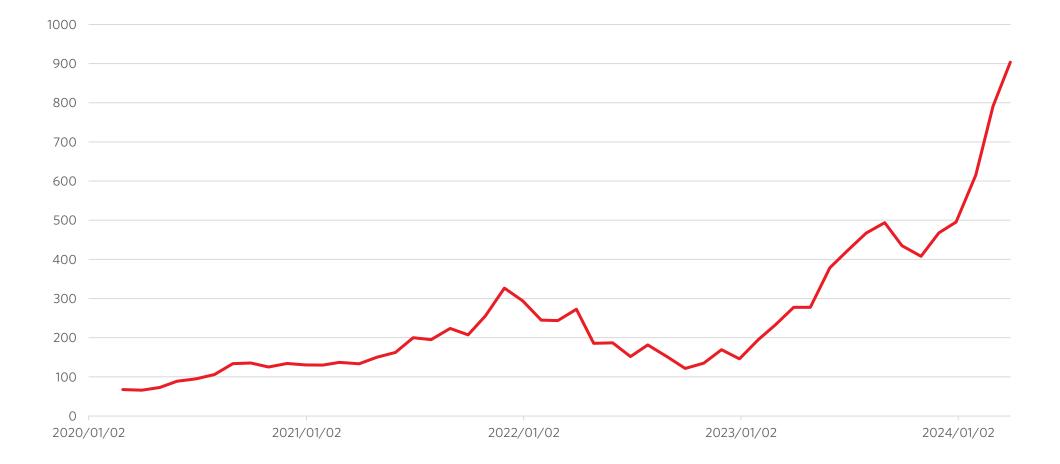
### But we're a bunch of fools!











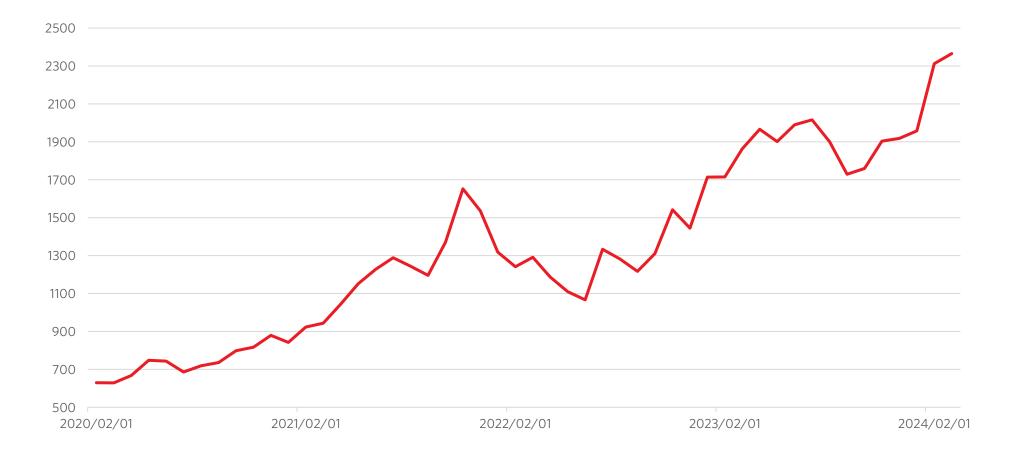


Source: Bloomberg

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### Hermès

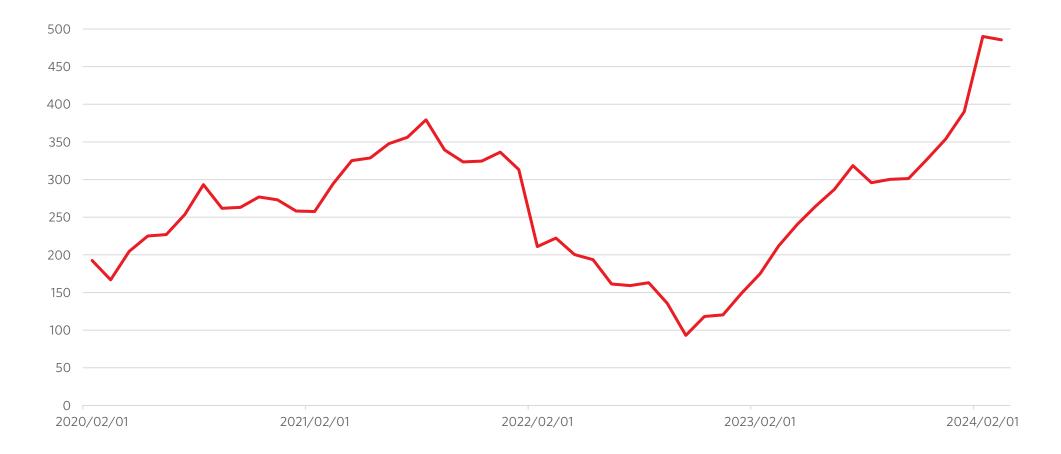






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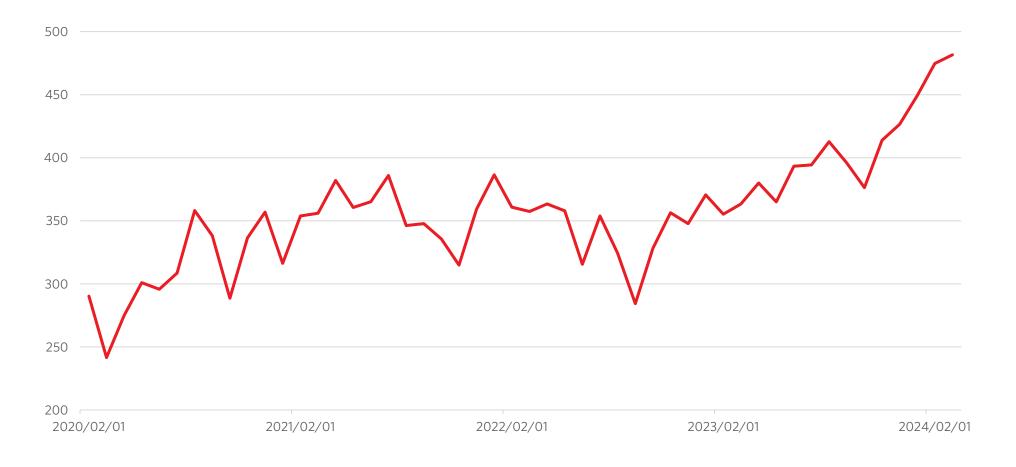






### Mastercard







# But do we want to be fools? Not really



## How do we try to avoid being fools?





## We look at quality first, price second





## Why do we do this?

We do not walk away from great businesses because they are "expensive"

We are buyers when there is no good news around

Thoroughness Stories are convincing

Emotional resilience A tightly bound team with mutual respect - always



## 'Expensive' companies we hold

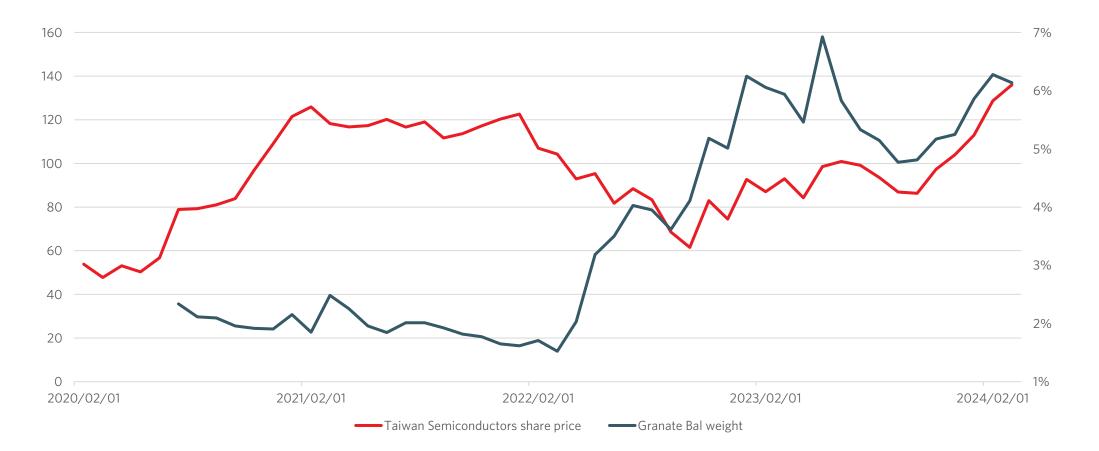




## A semi-conductor giant

A sustainable competitive advantage on a long-term growth vector







## A local bank



A sustainable competitive advantage on a long-term growth vector





## Companies we bought when there was no good news

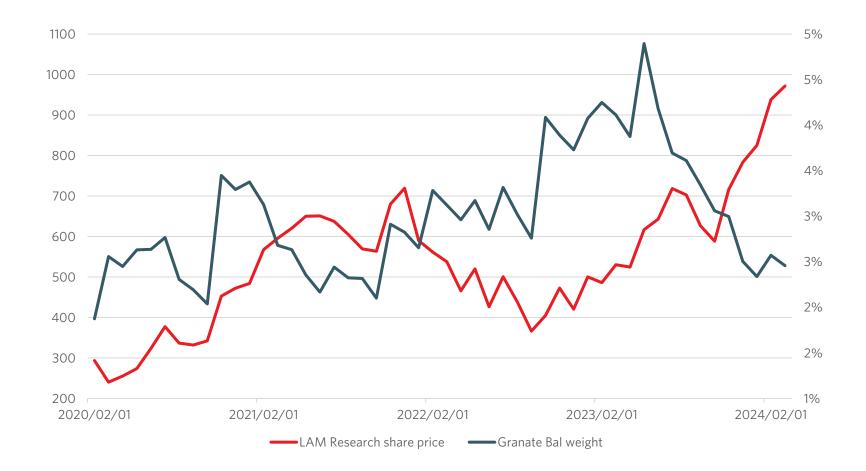




# Lam Research



Supplier of semiconductor fabrication equipment and related services to the semiconductor industry.

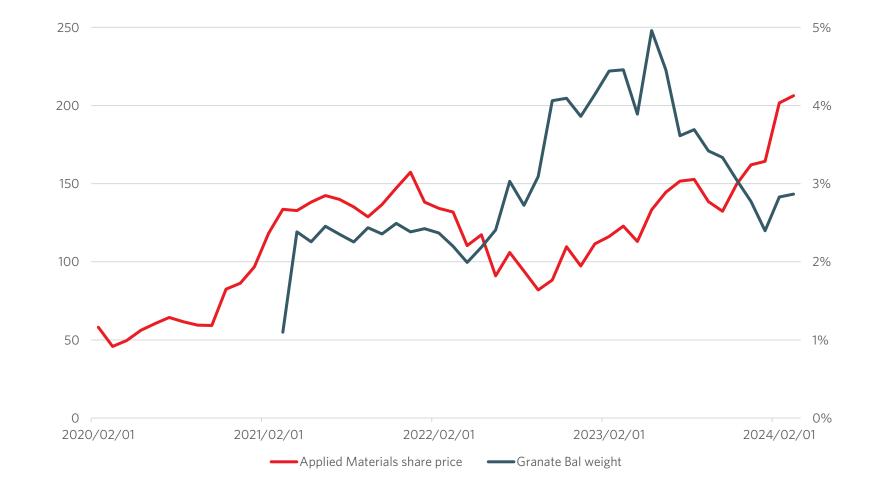




## **Applied Materials**



Equipment, services and software for the manufacture of semiconductors.





### Companies we still own where there is little to no good news around





## Unibail-Rodamco-Westfield



There remain extreme negative emotions in the prices of listed property.

Unibail-Rodamco-Westfield's

balance sheet is structured to survive, even if rates remain high. This is not true for all property companies.





## Growthpoint







### **Derwent London**







Source: Bloomberg

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### Will we be fools again?











### Contact Us





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